

## Key Features

- Multiple Loan Products
- Loans and Lines of Credit
- Extensive Auto Finance Experience
- Direct/Indirect, Floor Plan, and Securitization
- Insurance, Escrow, and Reporting

**Shaw Systems Associates, Inc.** has been helping financial services organizations streamline their operations since 1967. Our software solutions include consumer, commercial, and lease servicing, as well as collections and recovery. More than 300 clients in eight countries have enhanced their business by implementing our products.

**C**ompetitive credit grantors require a lending system that can meet changing consumer demands with effective products and services. Flexibility is important as well as having the ability to offer unique product features.

Shaw Systems' **RETAIL** solution offers sophisticated controls where customers can manage their individual processing options. The system provides facilities for centralized and decentralized data entry, balancing, and reporting. Product controls automatically allow for variations by company, state, customer, or market. Enterprise reporting provides flexibility for depicting corporate hierarchies and overall portfolio performance measurements.

**RETAIL** supports a myriad of consumer loan products with integrated features to automate processes and navigate the dynamic credit landscape. **RETAIL** supports loans, lines of credit, home equity, dealer/indirect, floor plan, commitments, securitization, and insurance/products. All accrual methods are supported, and new products can be created quickly.

Consumer finance organizations can obtain business faster and at a lower cost with Shaw Systems' solution. Expanding customer relationships with competitive offerings, while managing risk, increases our clients' competitive advantage. Our customer-centric enterprise suite of products can enhance every process.



## Highlights

- Centralized Customer and Account Data
- Unlimited Fee Income Tools
- Tools for Leveraging the Web
- Direct/Dealer/Indirect
- Private Label Processing/Card Access
- Escrow, Insurance & Securitization
- Credit Bureau Reporting
- General Ledger Integration
- Multiple Interest Rate Structures
- Wholesale Floor Plan Lending
- Dealer Floor Plan Web Portal
- Non-Prime Lending & Charge-Off Processing

## BEST PRACTICES

Shaw Systems' resources have over 40 years of experience working with banks, finance companies, and credit unions. We bring industry best practices to each project to ensure that customers achieve the highest ROI possible. Our goal is to help reduce costs, streamline processes, leverage critical data, and capitalize on market opportunities.

## LOAN SERVICING

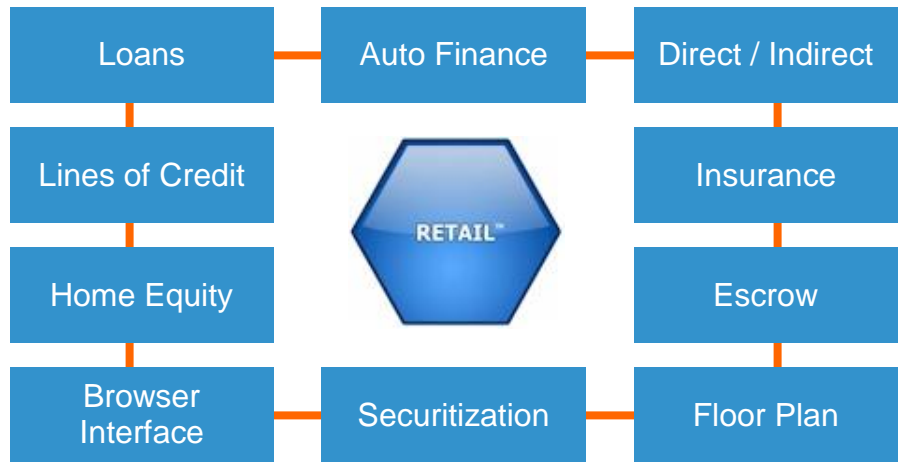
**RETAIL** efficiently manages all events in the customer and loan life-cycle and provides flexibility without the need for programming. Customers can tailor the environment to meet their unique business requirements for being responsive, enhancing relationships as well as capitalizing on opportunities.

## SECURITIZATION

Our powerful Securitization module analyzes the loan portfolio, forms pools of accounts to be securitized, sells and services the pools, replaces loans, and repurchases the pool. Daily and monthly settlement, remittance, past due, and reconciliation reports are provided. Simple interest and add-on loans may be securitized. The financial data is interfaced to General Ledger.

## ENTERPRISE REPORTING

Shaw Systems provides a powerful reporting suite geared towards managing the environment, internal resources, and channel partners. **RETAIL's** robust management reporting leads the industry with over 300 standard reports and provides a flexible reporting package for the portfolio, including yield/volume analysis and forecasting. Customers also have options for integrating data with existing reporting structures.



## Company Profile

Scan here to view  
**RETAIL** tour

- Delivering Exceptional Products for Over 40 Years
- Serving the Largest Banks and Finance Companies
- Solutions Deployed on Over 100,000 Desktops
- Supporting Over \$300 Billion in Assets on Shaw Software
- Vast Auto Finance Expertise and Capabilities
- Industry Leadership with World-Class Products
- Expert Management and Technology Consulting Division
- Exceptional Product Value and Comprehensive Support



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